

AIG Canada Financial Lines: Private and Not-for-Profit Appetite Heat Map



| | Industry | D&O Primary Under \$500M in Revs* | D&O Primary \$500M-\$2.5B in Revs* | D&O Primary Over \$2.5B in Revs* | EPL Primary | PTL Primary Under \$500M in DC Assets | PTL Primary Over \$500M in DC Assets | Fidelity Primary | CCP Primary | KR&E Primary | Excess All LOBs & Side-A |
|------------------------|---|-----------------------------------|------------------------------------|----------------------------------|-------------|---------------------------------------|--------------------------------------|------------------|-------------|--------------|--------------------------|
| Target Private | Manufacturing | ● | ● | ● | ● | ● | ● | ● | ● | ● | ● |
| | Retail (Non-store) | ● | ● | ● | ● | ● | ● | ● | ● | ● | ● |
| | Wholesale Trade/Distribution | ● | ● | ● | ● | ● | ● | ● | ● | ● | ● |
| | Construction | ● | ● | ● | ● | ● | ● | ● | ● | ● | ● |
| | Personal Services | ● | ● | ● | ● | ● | ● | ● | ● | ● | ● |
| | B2B Services | ● | ● | ● | ● | ● | ● | ● | ● | ● | ● |
| Target NFP | Foundations | ● | ● | ● | ● | ● | ● | ● | ● | ● | ● |
| | Charities | ● | ● | ● | ● | ● | ● | ● | ● | ● | ● |
| | Regulatory Bodies | ● | ● | ● | ● | ● | ● | ● | ● | ● | ● |
| | Licensing Bodies | ● | ● | ● | ● | ● | ● | ● | ● | ● | ● |
| | Business Associations | ● | ● | ● | ● | ● | ● | ● | ● | ● | ● |
| | Museums, Botanicals and Zoological Services | ● | ● | ● | ● | ● | ● | ● | ● | ● | ● |
| | Social Services | ● | ● | ● | ● | ● | ● | ● | ● | ● | ● |
| Healthcare & Education | For-profit Healthcare Providers | ● | ● | ● | ● | ● | ● | ● | ● | ● | ● |
| | For-profit Education Providers | ● | ● | ● | ● | ● | ● | ● | ● | ● | ● |
| | NFP Healthcare Providers | ● | ● | ● | ● | ● | ● | ● | ● | ● | ● |
| | NFP Education Providers | ● | ● | ● | ● | ● | ● | ● | ● | ● | ● |
| | Managed Care | ● | ● | ● | ● | ● | ● | ● | ● | ● | ● |
| All Other Private | Hospitality and Leisure | ● | ● | ● | ● | ● | ● | ● | ● | ● | ● |
| | Law Firms | ● | ● | ● | ● | ● | ● | ● | ● | ● | ● |
| | Staffing Firms | ● | ● | ● | ● | ● | ● | ● | ● | ● | ● |
| | Sports Organizations | ● | ● | ● | ● | ● | ● | ● | ● | ● | ● |
| | High Tech/Social Media | ● | ● | ● | ● | ● | ● | ● | ● | ● | ● |
| | Unicorns | ● | ● | ● | ● | ● | ● | ● | ● | ● | ● |
| | Alcohol and Tobacco | ● | ● | ● | ● | ● | ● | ● | ● | ● | ● |
| | All Other Private | ● | ● | ● | ● | ● | ● | ● | ● | ● | ● |

- Strong Appetite
- Limited Appetite
- Very Limited Appetite
- No Appetite

AIG Canada Financial Lines: Private and Not-for-Profit Appetite Heat Map



| | Industry | D&O Primary Under \$500M in Revs* | D&O Primary \$500M-\$2.5B in Revs* | D&O Primary Over \$2.5B in Revs* | EPL Primary | PTL Primary Under \$500M in DC Assets | PTL Primary Over \$500M in DC Assets | Fidelity Primary | CCP Primary | KR&E Primary | Excess All LOBs & Side-A |
|---------------------------|------------------------------------|-----------------------------------|------------------------------------|----------------------------------|-------------|---------------------------------------|--------------------------------------|------------------|-------------|--------------|--------------------------|
| All Other NFP | Political Organizations | ● | ● | ● | ● | ● | ● | ● | ● | ● | ● |
| | Religious Organizations | ● | ● | ● | ● | ● | ● | ● | ● | ● | ● |
| | Labour Organizations | ● | ● | ● | ● | ● | ● | ● | ● | ● | ● |
| | Sports Organizations | ● | ● | ● | ● | ● | ● | ● | ● | ● | ● |
| | All Other NFP | ● | ● | ● | ● | ● | ● | ● | ● | ● | ● |
| Restricted Classes | Cannabis | ● | ● | ● | ● | ● | ● | ● | ● | ● | ● |
| | Cryptocurrency | ● | ● | ● | ● | ● | ● | ● | ● | ● | ● |
| | Coal | ● | ● | ● | ● | ● | ● | ● | ● | ● | ● |
| | Firearm Manufacturers/Distributors | ● | ● | ● | ● | ● | ● | ● | ● | ● | ● |
| | Correctional Facilities | ● | ● | ● | ● | ● | ● | ● | ● | ● | ● |

- Strong Appetite
- Limited Appetite
- Very Limited Appetite
- No Appetite

American International Group, Inc. (AIG) is a leading global insurance organization. AIG member companies provide a wide range of property casualty insurance, life insurance, retirement solutions, and other financial services to customers in more than 80 countries and jurisdictions. These diverse offerings include products and services that help businesses and individuals protect their assets, manage risks and provide for retirement security. AIG common stock is listed on the New York Stock Exchange.

Additional information about AIG can be found at www.aig.com | YouTube: www.youtube.com/aig | Twitter: [@AIGinsurance](https://twitter.com/AIGinsurance) www.twitter.com/AIGinsurance | LinkedIn: www.linkedin.com/company/aig. These references with additional information about AIG have been provided as a convenience, and the information contained on such websites is not incorporated by reference herein.

AIG is the marketing name for the worldwide property-casualty, life and retirement, and general insurance operations of American International Group, Inc. AIG Insurance Company of Canada is the licensed underwriter of AIG commercial and personal insurance products in Canada. Coverage may not be available in all provinces and territories and is subject to actual policy language. Non-insurance products and services may be provided by independent third parties. The AIG logo and AIG are trademarks of American International Group, Inc., used under license by AIG Insurance Company of Canada. Additional information about AIG Canada can be found at www.aig.ca.