# Employment Practices Liability (EPL) Appetite Guide Canada

# Canada | Financial Lines



Offering	<ul> <li>EPL policies provide individual and entity coverage for public, private, and not-for-profit organizations</li> <li>Provide both primary and excess placements across most industries within commercial public, private, not-for-profit, and financial institutions</li> </ul>	• EPL policies offer coverage for discrimination, harassment, wrongful dismissal, retaliation, and additional named violations
Conversation Keys	<ul> <li>Underwrite to the company's HR policies and procedures, risk management controls and current trends</li> <li>Increased employment-related litigation in Canada and the U.S., especially in California</li> </ul>	<ul> <li>Due to recent developments with #MeToo, there is more scrutiny relating to companies' employee training, claim investigations, and public response</li> </ul>

## AIG Market Differentiators

#### Claims

- 8+ in-house Financial Lines claims specialists in Canada
- \$114.9M paid out in Canadian Financial Lines Claims in 2021
  - Cohesion between claims and underwriting teams facilitates emerging loss trends being addressed through coverage enhancements and loss mitigation tools

#### **Multinational**

• Committed to delivering world-class multinational expertise, solutions, and service to clients in a globally consistent and seamless fashion through one of the largest global networks in the industry, spanning 215+ countries and jurisdictions

#### **Product Innovation**

- \$25,000 in E-Discovery consulting services and sub-limits for crisis loss
- Available on a combined basis on PortfolioSelect<sup>®</sup> (modular private and non-profit directors and
  officers form)

### Contact:



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