# Environmental Liability Appetite Guide

### Canada | Casualty



### General Guidelines



- Contractors Pollution Liability (CPL) protects contractors against third-party claims for bodily injury, property damage or environmental damage resulting from pollution conditions caused by covered operations. Available on either a claims-made or occurrence basis. CPL/ CPO offers limits up to \$75M and minimum premium of \$5,000¹.
- EAGLE (Environmental and General Liability Exposures (EAGLE) Program®) combines CGL standard liability coverage with and coverage for pollution exposures arising from onsite premises, products or off-site premises operations. Auto is only written in conjunction with the primary eagle². EAGLE offers a \$1M/ \$2M/\$2M limit structure with minimum premium of \$15,000.
- Commercial Excess Follow Form (CEFF)
   provides insurance excess of and to the
   extent covered by the insuring agreements of
   the underlying AIG insurers' EAGLE primary
   policies. CEFF offers limits up to \$25M.
- TankGuard®: Storage Tank Liability Insurance provides coverage for corrective action, clean-up and third-party claims for bodily injury and property damage resulting from pollution conditions from scheduled storage tank systems. Available limits as required by provincial regulations with a minimum premium of \$1,000.

## AIG Market Differentiators



#### **Client Risk Solutions**

- Pollution Incident & Environmental Response (PIER)\* Program to assist insureds with emergency response, crisis management, and loss costs
- Best-in-class team of engineers with 15+ years of insurance and environmental consulting experience to assist insureds in managing their environmental risk
- Optimization through review of environment, health and safety, emergency response, and hazard communication plans, employee or supervisory training, hazard assessments, HAZCOM and emergency response training



 $_{\mathrm{2.}}\,$  No stand-alone auto policies offered



Product	Industry	Risk Preferences	Undesirable Risk Characteristics
CPL/CPO	Services/Projects	All construction and commercial services contractors (contractors of all revenue size) All construction projects including OCIP & CCIP	Industrial operation and maintenance (O&M), fixed-based operators (FBOs), mining
EAGLE	Manufacturing and Distribution	First- and third-party (tolling) manufacturing, wholesale and limited retail distribution, brokering (companies with revenues under \$300M)	Aircraft critical parts, toys, sporting equipment, medical equipment, power tools, building materials
	Chemical Related	Manufacturers, blending operations, distribution operations, raw/intermediate materials manufacturing and distribution (companies with revenues under \$300M)	Dry cleaning products, pharmaceuticals
	Utilities: Public and Private Operations	Composting facilities, methane collection and co-generation at landfills, quarries, waste treatment, storage or disposal facilities (landfill, recycling, incineration, transfer stations), waste water treatment plants	Hospitals/assisted living facilities, schools, residential trash haulers, power plants, mines, potable water utility, petroleum refineries
TankGuard®	Owners/Operators of Underground and Aboveground Storage Tanks	<ul> <li>Underground tanks under 25 years of age</li> <li>Above ground tanks under 40 years of age</li> <li>Commercial real estate, healthcare, education and recreation facilities</li> <li>Retail and wholesale fueling facilities</li> </ul>	<ul><li>Airport exposures with hydrant systems</li><li>Industrial processing tanks</li><li>Bulk storage tanks</li></ul>
TCP2	Trade and Artisan Contractors	HVAC installation and servicing; mechanical contracting and installation; excavation/ grading; masonry; communications engineering; agency construction management; alternative energy services; lawn and tree care; asbestos/lead testing and abatement; industrial hygiene/health and safety; surveying; carpentry/framers; plumbing; electrical services; air quality testing; roofing; landscaping architecture; interior design/space planning; AST/UST installation and testing; mould assessments and testing; analytical laboratory testing	Large engineering, design and consulting exposures

### Contact:



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